

**January 17, 2018 - Request for Expressions of Interest for Tatweer Buildings Company's Schools Infrastructure Development Program Public Private Partnership**

Tatweer Buildings Company (“**TBC**”), on behalf of the Ministry of Education (“**MOE**”), is pleased to invite expressions of interest (“**EOI**”) in respect of the design, build, commissioning, finance, maintenance and transfer of sixty (60) schools (comprising kindergartens, elementary, intermediate and secondary) located in Jeddah and Makkah, the Kingdom of Saudi Arabia by way of a Public-Private-Partnership procurement method (the “**Project**”).

This EOI forms part of a competitive tendering process using a restricted tendering procedure. The tendering procedure includes this EOI followed by a prequalification process to prequalify a number of experienced developers and/or consortiums capable of delivering the Project and who will in turn receive a Request for Proposal (“**RFP**”).

TBC seeks to select a developer or developers forming a consortium to design, build, finance, maintain and transfer public school buildings on various sites in Jeddah and Makkah leased to TBC by the MOE. The sites will also include, where appropriate, multipurpose hall and can accommodate children with disabilities, catering facilities and specialist teaching areas in line with the Kingdom's pedagogic objectives and strategy. The MOE will be responsible for providing the education services and information, communication and technology equipment and services. It is also anticipated that the developer or developers forming a consortium would look to develop a third party revenue generation model for any facilities such as the sports facilities when not in use by the MOE.

TBC requests the following:

1. Interested parties should express their interest to participate in the Project by no later than 1500 hrs on February 7, 2018 through a returned official letter to TBC - Procurement Department and electronic copy in PDF format, via email, to:
  - Tatweer Buildings Company; Al Wizarat, Riyadh 12622, Kingdom of Saudi Arabia; Procurement Department; [Procurement@tbc.sa](mailto:Procurement@tbc.sa) and [ppp@tbc.sa](mailto:ppp@tbc.sa)
2. The EOI should specify as a minimum:
  - Name of the interested party;
  - Name and contact details (postal address, telephone number, and e-mail address) for the appropriate point of contact (the “**Point of Contact**”) to whom all future correspondence will be sent;
  - Brief description about the relevant experience;
  - Confirmation that the interested party intends to act as the sole developer or lead developer as part of a consortium; and
  - Where the interested party is considering potential consortium partners, an indication of such intention and details of potential consortium partners (to the extent it is known). The interested party should state clearly the role of the consortium members detailing the scope they would intend to deliver, for example, such as design services, construction and commissioning services, facilities management services and 3rd party revenue generating services.

Following submission of the EOI, a confidentiality undertaking may be issued to each Point of Contact. Parties wishing to participate as a sole or lead developer within a consortium who return executed versions of the confidentiality undertaking may then receive a prequalification document. The

prequalification should only be submitted by a developer seeking qualification as a sole developer or lead developer within a consortium. The prequalification document will include further information, including a description of the Project, experience and capability requirements, an outline of the tender process, and evaluation criteria for pre-qualification of interested parties.

TBC is being advised by:

HSBC Saudi Arabia as Financial Advisor;

Allen & Overy LLP as international legal counsel and Khoshaim & Associates as Saudi legal counsel as Legal Advisor; and

AECOM Saudi Arabia as Technical Advisor.